

# CIVIL SERVICE

The Civil Service Department treats all customers with integrity, courtesy and respect, and provides quality candidates that reflect our diverse community through a fair and timely employment process.

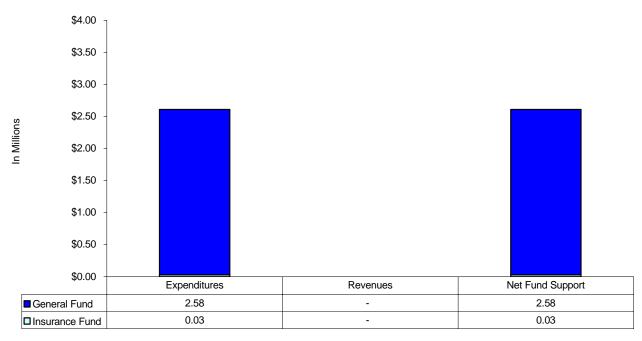
## Fiscal Year 2005 Accomplishments

The Civil Service Commission is mandated by Article XI Section 1100 of the City Charter. The five member Commission is appointed by the Mayor and approved by the City Council. The Civil Service Commission appoints the Executive Director-Civil Service. The Executive Director appoints Civil Service Department staff.

- Received 2005 "Innovations in Assessments Award" from the International Personnel Management Association Assessment Council for work in developing and conducting the first Fire Recruit video scenario examination in 2004.
- Successfully hosted the Western Region International Personnel Management Association Conference, providing professional development to over 300 human resources professionals from throughout the United States.
- Conducted successful annual recruitment drive for Police Recruit including the first annual Police Expo to promote Police Recruit and other law enforcement careers.
- Conducted three community recruitment orientations for prospective Police Recruit candidates.
- Conducted a major annual examination for Police Recruit, utilizing a video scenario test.
- Completed a joint review with Long Beach Police Department of the Police Recruit video scenario test items.
- Conducted promotional examinations for Battalion Chief, Fire Captain, Fire Engineer, Fireboat Operator and Police Sergeant.
- Authorized 15 temporary reassignments for training and two temporary reassignments for rehabilitation to allow City employees to train in other jobs.
- Completed two Orders of Layoff affecting 15 classifications and resulting in 18 impacted employees being successfully placed in other vacant City positions.
- In conjunction with City Manager staff, participated in the development of the Long Beach Leadership Academy: The Supervisor's Program.
- Participated in a joint work session with City Manager and Executive Management Team resulting in two working groups: Enhancing the Process and Career Development, Training and Retention.
- Continued partnership with Long Beach Unified School District to study joint recruitment, testing and training opportunities.
- Developed new "Civil Service 101" training class to promote general understanding of Civil Service testing and procedures.
- Conducted 17 managerial/supervisory training classes on Civil Service Rules and Regulations, Effective Selection Interviewing and Employee Performance Evaluations.
- Completed 11 employee disciplinary appeal hearings.

# **Summary by Character of Expense**





|                                   | Actual    | Adopted   | Adjusted  | <b>Estimated</b> | Proposed  |
|-----------------------------------|-----------|-----------|-----------|------------------|-----------|
|                                   | FY 04     | FY 05     | FY 05     | FY 05            | FY 06     |
| Expenditures:                     |           |           |           |                  |           |
| Salaries, Wages and Benefits      | 1,797,724 | 2,082,552 | 2,082,552 | 1,783,799        | 2,136,165 |
| Materials, Supplies and Services  | 351,441   | 223,470   | 287,289   | 272,861          | 273,970   |
| Internal Support                  | 237,539   | 197,815   | 197,815   | 203,139          | 200,387   |
| Capital Purchases                 | 3,671     | -         | 1,703     | 1,975            | -         |
| Debt Service                      | -         | -         | -         | -                | -         |
| Transfers from Other Funds        | 3,070     | -         | -         | -                | -         |
| Prior Year Encumbrance            | -         | -         | -         | -                | -         |
| Total Expenditures                | 2,393,445 | 2,503,837 | 2,569,359 | 2,261,775        | 2,610,522 |
| Revenues:                         |           |           |           |                  |           |
| Property Taxes                    | -         | -         | -         | -                | -         |
| Other Taxes                       | -         | -         | -         | -                | -         |
| Licenses and Permits              | -         | -         | -         | -                | -         |
| Fines and Forfeitures             | -         | -         | -         | -                | -         |
| Use of Money & Property           | -         | -         | -         | -                | -         |
| Revenue from Other Agencies       | -         | -         | -         | -                | -         |
| Charges for Services              | -         | -         | -         | -                | -         |
| Other Revenues                    | -         | -         | -         | -                | -         |
| Interfund Services - Charges      | -         | -         | -         | -                | -         |
| Intrafund Services - GP Charges   | -         | -         | -         | -                | -         |
| Harbor P/R Revenue Transfers      | -         | -         | -         | -                | -         |
| Other Financing Sources           | -         | -         | -         | -                | -         |
| Operating Transfers               | -         | -         | -         | -                | -         |
| Total Revenues                    | <u>-</u>  | -         | -         | -                | <u>-</u>  |
| Personnel (Full-time Equivalents) | 23.00     | 22.00     | 22.00     | 22.00            | 22.00     |

## Administration and Support Services Division Summary

#### **Services Provided:**

Enforce City Charter-mandated Civil Service Rules and Regulations; adjudicate appeals; maintain eligible and priority lists; certify candidates for selection; monitor non-career appointments; process personnel transactions; monitor performance appraisal system; and, maintain employee records.

#### **Service Improvement Objectives:**

To conduct four managerial/supervisory training classes on Civil Service Rules and Regulations.

To certify 75 percent of personnel requisitions within 24 hours of receipt.

To automate the certification of job candidates to fill City vacancies.

|                                      | Actual<br>FY 04 | Adopted<br>FY 05 | Adjusted<br>FY 05 | Estimated<br>FY 05 | Proposed<br>FY 06 |
|--------------------------------------|-----------------|------------------|-------------------|--------------------|-------------------|
| Quantitative Measures of Service:    |                 |                  |                   |                    |                   |
| # of managerial/supervisory training |                 |                  |                   |                    |                   |
| classes conducted                    | 4               | 4                | 4                 | 4                  | 5                 |
| % of personnel requisitions certifed |                 |                  |                   |                    |                   |
| within 24 hours of receipt           | 65%             | 75%              | 75%               | 63%                | 75%               |
|                                      |                 |                  |                   |                    |                   |
|                                      |                 |                  |                   |                    |                   |
| <b>Expenditures:</b>                 |                 |                  |                   |                    |                   |
| Salaries, Wages and Benefits         | 594,184         | 700,465          | 700,465           | 605,564            | 746,840           |
| Materials, Supplies and Services     | 84,990          | 68,250           | 84,882            | 70,599             | 74,250            |
| Internal Support                     | 160,742         | 147,042          | 147,042           | 147,794            | 144,496           |
| Capital Purchases                    | -               | -                | -                 | -                  | -                 |
| Debt Service                         | -               | -                | -                 | -                  | -                 |
| Transfers From Other Funds           | -               | -                | -                 | -                  | -                 |
| Prior Year Encumbrance               | -               | -                | -                 | -                  | -                 |
| Total Expenditures                   | 839,917         | 915,757          | 932,389           | 823,957            | 965,586           |
| Revenues:                            |                 |                  |                   |                    |                   |
| Property Taxes                       | -               | -                | -                 | -                  | -                 |
| Other Taxes                          | -               | -                | -                 | -                  | -                 |
| Licenses and Permits                 | -               | -                | -                 | -                  | -                 |
| Fines and Forfeitures                | -               | -                | -                 | -                  | -                 |
| Use of Money & Property              | -               | -                | -                 | -                  | -                 |
| Revenue from Other Agencies          | -               | -                | -                 | -                  | -                 |
| Charges for Services                 | -               | -                | -                 | -                  | -                 |
| Other Revenues                       | -               | -                | -                 | -                  | -                 |
| Interfund Services - Charges         | -               | -                | -                 | -                  | -                 |
| Intrafund Services - GP Charges      | -               | -                | -                 | -                  | -                 |
| Harbor P/R Revenue Transfers         | -               | -                | -                 | -                  | -                 |
| Other Financing Sources              | -               | -                | -                 | -                  | -                 |
| Operating Transfers                  | -               | -                | -                 | -                  | -                 |
| Total Revenues                       |                 | -                |                   | _                  |                   |
| Personnel (Full-time Equivalents)    | 6.00            | 6.00             | 6.00              | 6.00               | 6.00              |

## **Employment Services Division Summary**

#### **Services Provided:**

Develop and administer streamlined, job-related employment examinations in accordance with modern psychometric standards to ensure City departments are equipped with highly qualified pools of candidates for selection. Provide timely staff reports to the Civil Service Commission to meet the exceptional personnel needs of the user departments. Perform bilingual assessments and coordinate bilingual certification program.

#### **Service Improvement Objectives:**

Establish 160 eligible lists.

Complete examinations within an average of 65 days

Complete 98 percent of departmental requests for staff reports within established deadlines.

Conduct six training classes on employee selection and general understanding of Civil Service testing and procedures

|                                      | Actual<br>FY 04 | Adopted<br>FY 05 | Adjusted<br>FY 05 | Estimated<br>FY 05 | Proposed<br>FY 06 |
|--------------------------------------|-----------------|------------------|-------------------|--------------------|-------------------|
| Quantitative Measures of Service:    |                 |                  |                   |                    |                   |
| # of eligible lists established      | 160             | 160              | 160               | 160                | 160               |
| Average exam turnaround days         | 65              | 65               | 65                | 65                 | 65                |
| % of staff reports completed within  |                 |                  |                   |                    |                   |
| established deadlines                | 98%             | 98%              | 98%               | 98%                | 98%               |
| # of managerial/supervisory training |                 |                  |                   |                    |                   |
| classes conducted                    | 6               | 4                | 4                 | 7                  | 6                 |
| # of bilingual tests administered    | 75              | 50               | 50                | 85                 | 75                |
| Expenditures:                        |                 |                  |                   |                    |                   |
| Salaries, Wages and Benefits         | 982,865         | 1,037,010        | 1,037,010         | 932,476            | 1,037,333         |
| Materials, Supplies and Services     | 149,857         | 77,400           | 89,128            | 97,519             | 89,400            |
| Internal Support                     | 36,473          | 21,801           | 21,801            | 25,688             | 22,718            |
| Capital Purchases                    | -               | -                | -                 | -                  | -                 |
| Debt Service                         | -               | -                | -                 | -                  | -                 |
| Transfers From Other Funds           | 3,070           | -                | -                 | -                  | -                 |
| Prior Year Encumbrance               | -               |                  | -                 | -                  | -                 |
| Total Expenditures                   | 1,172,266       | 1,136,211        | 1,147,939         | 1,055,684          | 1,149,451         |
| Revenues:                            |                 |                  |                   |                    |                   |
| Property Taxes                       | -               | -                | -                 | -                  | -                 |
| Other Taxes                          | -               | -                | -                 | -                  | -                 |
| Licenses and Permits                 | -               | -                | -                 | -                  | -                 |
| Fines and Forfeitures                | -               | -                | -                 | -                  | -                 |
| Use of Money & Property              | -               | -                | -                 | -                  | -                 |
| Revenue from Other Agencies          | -               | -                | -                 | -                  | -                 |
| Charges for Services                 | -               | -                | -                 | -                  | -                 |
| Other Revenues                       | -               | -                | -                 | -                  | -                 |
| Interfund Services - Charges         | -               | -                | -                 | -                  | -                 |
| Intrafund Services - GP Charges      | -               | -                | -                 | -                  | -                 |
| Harbor P/R Revenue Transfers         | -               | -                | -                 | -                  | -                 |
| Other Financing Sources              | -               | -                | -                 | -                  | -                 |
| Operating Transfers                  | -               | -                | -                 | -                  | -                 |
| Total Revenues                       | -               | -                | -                 | -                  | -                 |
| Personnel (Full-time Equivalents)    | 14.00           | 12.00            | 12.00             | 12.00              | 12.00             |

## **Recruitment Division Summary**

#### **Services Provided:**

Implement recruitment strategies that identify and attract qualified, diverse, service-oriented applicants for City jobs, and coordinate Reassignment for Training Program. Provide City departments with Equal Employment Opportunity (EEO) hiring opportunities. Provide individuals with career counseling opportunities.

#### **Service Improvement Objectives:**

To recruit a pool of diverse applicants for City employment equivalent to the labor market.

To increase career counseling sessions by 100 percent.

To conduct a total of eight managerial/supervory training classes on Employee Performance Appraisals.

To begin tracking of resumes received and evaluated.

|  | Actual<br>FY 04 | Adopted<br>FY 05 | Adjusted<br>FY 05 | Estimated<br>FY 05 | Proposed<br>FY 06 |
|--|-----------------|------------------|-------------------|--------------------|-------------------|
| Quantitative Measures of Service:      |                 |                  |                   |                    |                   |
| # of community outreach visits         | 175             | 175              | 175               | 175                | 175               |
| # of career counseling sessions        |                 |                  |                   |                    |                   |
| conducted                              | 100             | 110              | 110               | 110                | 220               |
| # of managerial/supervisory training   |                 |                  |                   |                    |                   |
| classes conducted                      | 4               | 5                | 5                 | 6                  | 8                 |
| # of resumes evaluated for individuals | N/A             | N/A              | N/A               | N/A                | 500               |
| seeking City employement               |                 |                  |                   |                    |                   |
| Expenditures:                          |                 |                  |                   |                    |                   |
| Salaries, Wages and Benefits           | 220,675         | 345,077          | 345,077           | 245,758            | 351,992           |
| Materials, Supplies and Services       | 116,593         | 77,820           | 113,279           | 104,744            | 110,320           |
| Internal Support                       | 40,324          | 28,972           | 28,972            | 29,657             | 33,173            |
| Capital Purchases                      | 3,671           | -                | 1,703             | 1,975              | -                 |
| Debt Service                           | -               | -                | -                 | -                  | -                 |
| Transfers From Other Funds             | -               | -                | -                 | -                  | -                 |
| Prior Year Encumbrance                 |                 | -                | -                 | -                  | -                 |
| Total Expenditures                     | 381,263         | 451,869          | 489,031           | 382,134            | 495,485           |
| Revenues:                              |                 |                  |                   |                    | _                 |
| Property Taxes                         | -               | -                | -                 | -                  | -                 |
| Other Taxes                            | -               | -                | -                 | -                  | -                 |
| Licenses and Permits                   | -               | -                | -                 | -                  | -                 |
| Fines and Forfeitures                  | -               | -                | -                 | -                  | -                 |
| Use of Money & Property                | -               | -                | -                 | -                  | -                 |
| Revenue from Other Agencies            | -               | -                | -                 | -                  | -                 |
| Charges for Services                   | -               | -                | -                 | -                  | -                 |
| Other Revenues                         | -               | -                | -                 | -                  | -                 |
| Interfund Services - Charges           | -               | -                | -                 | -                  | -                 |
| Intrafund Services - GP Charges        | -               | -                | -                 | -                  | -                 |
| Harbor P/R Revenue Transfers           | -               | -                | -                 | -                  | -                 |
| Other Financing Sources                | -               | -                | -                 | -                  | -                 |
| Operating Transfers                    | -               | -                | -                 | -                  | -                 |
| Total Revenues                         | -               | -                | -                 | -                  | -                 |
| Personnel (Full-time Equivalents)      | 3.00            | 4.00             | 4.00              | 4.00               | 4.00              |

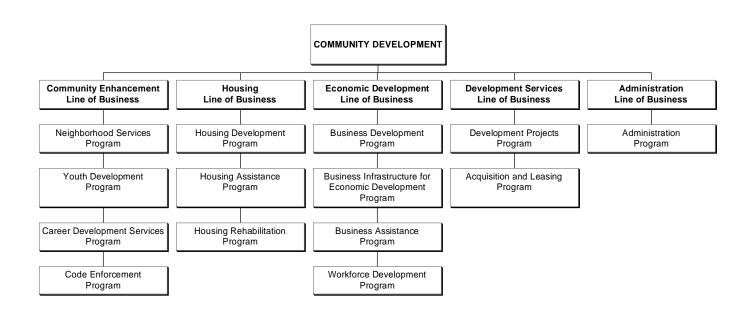
| Executive Director-Civil Service Administrative Aide I Clerk Typist II Clerk Typist IV Deputy Director-Civil Service Employment Services Officer Executive Secretary Members-Boards/Commissions Personnel Analyst I-Confidential Personnel Analyst III-Confidential Personnel Assistant I-Confidential Personnel Assistant II-Confidential Recruitment Officer-Civil Service | FY 04 Adopt FTE  1.00 1.00 2.00 1.00 2.00 1.00 1.00 4.00 2.00 1.00 1.00 1.00 1.00 | FY 05 Adopt FTE  1.00 1.00 1.00 1.00 1.00 1.00 1.00 1. | FY 06 Prop FTE  1.00 1.00 2.00 2.00 1.00 1.00 5.00 2.00 1.00 1.00 1.00 1.00 | FY 05 Adopted Budget  133,307 36,672 34,206 34,875 80,860 107,444 94,215 52,808 30,000 236,731 259,801 140,748 42,877 45,819 78,532 | FY 06 Proposed Budget  133,308 45,342    |
|--|---|--|---|---|--|
| Subtotal Salaries  Overtime Fringe Benefits Administrative Overhead Salary Savings   | 23.00   | 22.00  | 22.00   | 1,408,895<br><br>614,191<br>59,466<br>  | 1,384,868<br>-<br>701,171<br>50,127<br>- |
| Total  | 23.00   | 22.00  | 22.00   | 2,082,552   | 2,136,165                                |

# **Key Contacts**

Mario R. Beas, Executive Director

Herman M. Long, Deputy Director

333 W Ocean Boulevard, 7<sup>th</sup> Floor Long Beach, CA 90802 Phone: (562) 570-6202 Fax: (562) 570-7490 www.longbeach.gov/civilservice



# COMMUNITY DEVELOPMENT

Proactively provide economic, residential, and physical development services to the Long Beach community so they can enjoy an improved quality of life.

#### **Chapter Overview**

The Department of Community Development is one of two City departments (Department of Parks, Recreation and Marine is the other) to have completed a draft of the Focus on Results (F.O.R.) Long Beach Full Strategic Business Plan. This budget chapter reflects key elements of Community Development's Full Strategic Business Plan.

As part of this full strategic planning process, the Department identified, with input from community stakeholders and employees, significant issues to be confronted over the next two-to five-years. Strategic objectives have also been developed as part of this effort to help guide the department in addressing these issues. The Department of Community Development has also developed its program structure and a full family of program performance measures, including outcome, efficiency, demand, and output measures. The program structure and performance measures serve as the basis for the City's performance-based program budget and will add clarity to the City's budget by aligning department program information (purpose statement and listing of services), budget allocations, and performance information, all at the program level.

Please note that while the Department of Community Development has completed a draft of the full plan, a number of the key performance measures may be new to the department and will take time to fully develop and collect the performance information. Therefore, some performance measures are presented at this time without the corresponding performance information. As the Department is able to work toward full implementation, existing measures may be changed and/or new ones may be added.

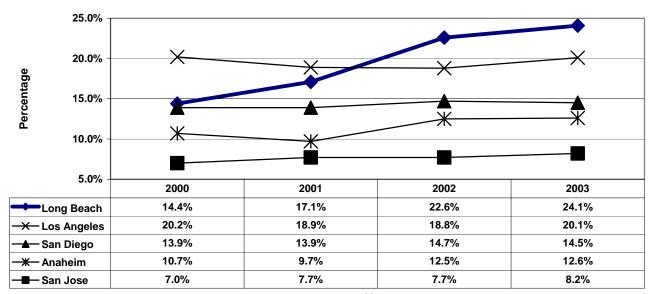
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## **Service Delivery Environment**

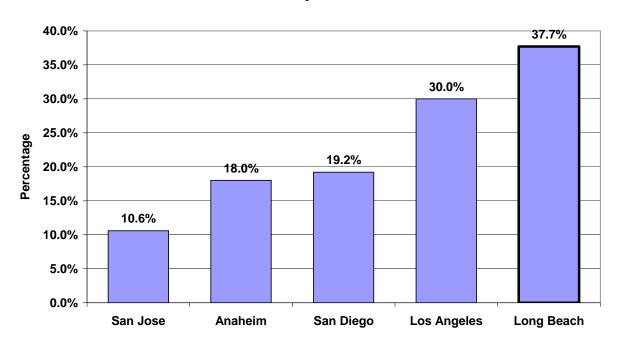
Long Beach has a substantially higher level of total residents and children under 18 living below the poverty level, compared to other large California cities. This information is from the US Census Bureau's *American Community Survey*, available at <a href="http://www.census.gov/acs/www/Products/Ranking/index.htm">http://www.census.gov/acs/www/Products/Ranking/index.htm</a>.

#### **Percent of People Below Poverty Level**



Year

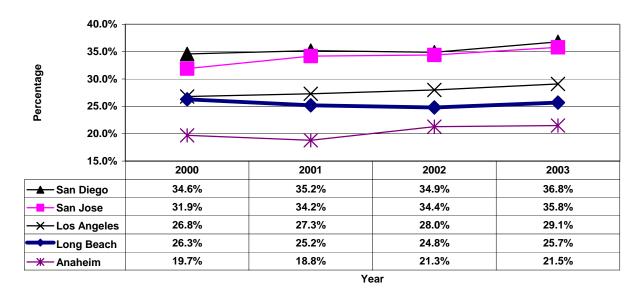
#### Percent of Children Under 18 Years Below Poverty Level in 2003



## **Service Delivery Environment**

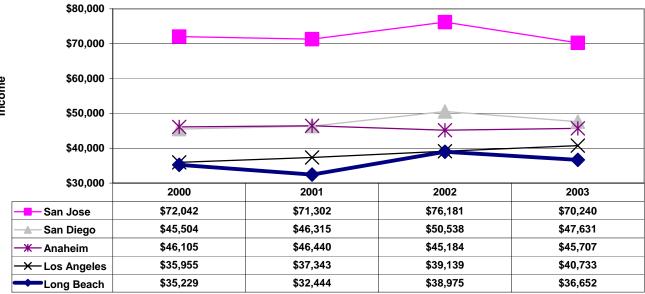
Long Beach has a substantially lower percentage of adults who have earned a bachelors degree, compared to other large California cities. This information is from the US Census Bureau's *American Community Survey*, available at <a href="http://www.census.gov/acs/www/Products/Ranking/index.htm">http://www.census.gov/acs/www/Products/Ranking/index.htm</a>.

#### Percent of People 25 Years and Over Who Have Completed a Bachelor's Degree



Compared to other large cities in California, Median Household Income is lower in Long Beach. As with other large California cities, the income has not been growing. This information is from the US Census Bureau's *American Community Survey*, available at <a href="http://www.census.gov/acs/www/Products/Ranking/index.htm">http://www.census.gov/acs/www/Products/Ranking/index.htm</a>.

#### **Median Household Income**

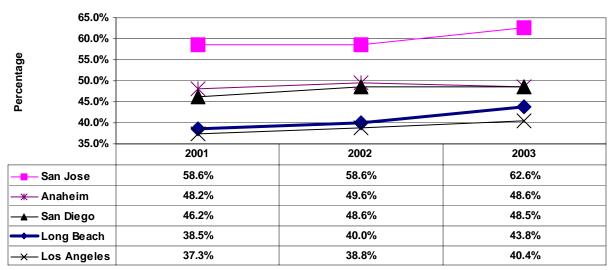


Year

## **Service Delivery Environment**

Historically, Long Beach home ownership rates have been among the lowest of large California cities. But Long Beach has been experiencing substantial growth in home ownership in recent years, and the Community Development Department expects to help the City continue this trend through 2006. This information is from the US Census Bureau's *American Community Survey*, available at <a href="http://www.census.gov/acs/www/Products/Ranking/index.htm">http://www.census.gov/acs/www/Products/Ranking/index.htm</a>.

# Percent of Occupied Housing Units That are Owner-occupied



Year

## **Significant Issues**

- The economy of Long Beach is transitioning from an industrial to service economy, resulting in lower paid employment.
- The major commercial corridors are no longer economically viable, resulting in:
  - Negative public perception of the City's vitality;
  - Significant resistance from companies/businesses to relocate to the City;
  - Viable businesses are losing customers; and
  - Diminishing sense of community.
- There is a growing under skilled, undereducated workforce in the City of Long Beach, creating higher unemployment and increased poverty rates.
- The City has an increasing number of youths who are not employed or attending school. As a result, they are unprepared to enter the workforce and are engaged in negative behaviors and activities.
- The current housing stock does not adequately meet the full range of community needs.
- Some neighborhoods in Long Beach are deteriorating as evidenced by overcrowding, lack
  of maintenance, inadequate retail services, limited open space, and an increase in absentee
  landlords who are not maintaining their property.
- The Department of Community Development is working in an era of constrained resources and competing visions, which results in inefficient use of resources and limits the ability to optimize its funding.
- Recently the Redevelopment Agency completed an independent study of Redevelopment activities in the City. Community Development is working with the Agency Board and City Council to improve communication and implement the study recommendations.
- The Economic Development Commission is working to develop a Jobs and Business Strategy to prioritize activities related to economic development. This plan should be finalized in October 2005.

## **Strategic Objectives**

- <u>Neighborhood Development</u>: By FY 09, the Department will focus its services on targeted neighborhoods as measured by:
  - \$15 million spent on land assembly and improvements for open space; and
  - 80 percent of property owners in targeted neighborhoods are in compliance with Health, Building and Safety codes within 120 days of initial contact
- Youth: By FY09, the Department will increase the percentage of youth placed in training, internship, and employment by 10 percent.
- <u>Workforce Development</u>: By FY09, the Department will increase the number of graduates from its job training programs into higher paying jobs by 8 percent.
- <u>Home Ownership</u>: By FY09, 50 percent of the units built through assistance from the Department will be for home ownership.
- <u>Economic Development</u>: By FY09, the Department will increase the number of employees by 10 percent in targeted economic clusters.
- <u>Commercial Corridors</u>: By FY09, the Department will enhance the quality and appearance of the properties in the targeted commercial corridors by 15 percent.
- Redevelopment: By FY07, the Department will effectively implement the recommendations of the Independent Study of Redevelopment.
- Organizational Efficiency: By FY09, the Department will increase efficiency by coordinating department resources as measured by implementation of:
  - Housing Action Plan
  - Job and Business Strategy
  - Jobs Initiative
  - Redevelopment Strategic Guides
  - Consolidated Plan

# Summary by Line of Business and Fund

## FY 06 Proposed Budget by Line of Business

|                       | Actual      | Budget      | Estimated   | Percent   | Proposed    |
|-----------------------|-------------|-------------|-------------|-----------|-------------|
| Line of Business      | FY 04       | FY 05       | FY 05       | of Budget | FY 06       |
| Community Enhancement |             |             |             |           |             |
| Expenditures*         | 17,387,329  | 18,728,021  | 17,998,824  | 96%       | 20,351,843  |
| Revenues*             | 19,848,710  | 22,653,793  | 22,887,034  | 101%      | 21,129,218  |
| FTEs                  | 137.10      | 79.10       | 79.10       | 100%      | 84.08       |
| Housing               |             |             |             |           |             |
| Expenditures          | 88,695,013  | 84,763,878  | 85,367,834  | 101%      | 126,253,842 |
| Revenues              | 89,484,189  | 87,554,607  | 81,118,246  | 93%       | 112,198,238 |
| FTEs                  | 83.38       | 75.09       | 75.09       | 100%      | 75.09       |
| Economic Development  |             |             |             |           |             |
| Expenditures          | 13,661,962  | 18,738,277  | 20,029,070  | 107%      | 12,757,406  |
| Revenues              | 9,987,461   | 19,732,422  | 18,079,714  | 92%       | 10,099,240  |
| FTEs                  | 30.25       | 71.45       | 71.45       | 100%      | 70.75       |
| Development Services  |             |             |             |           |             |
| Expenditures          | 66,226,977  | 88,438,783  | 143,754,424 | 163%      | 170,495,559 |
| Revenues              | 66,753,983  | 242,749,432 | 251,625,678 | 104%      | 65,992,770  |
| FTEs                  | 35.55       | 38.55       | 38.55       | 100%      | 42.25       |
| Administration        |             |             |             |           |             |
| Expenditures          | 34,210      | (22,883)    | -           | 0%        | -           |
| Revenues              | (8)         | -           | 66          | -         | -           |
| FTEs                  | 14.70       | 13.20       | 13.20       | 100%      | 13          |
| Department TOTAL      |             |             | _           |           |             |
| TOTAL Expenditures    | 186,005,491 | 210,646,076 | 267,150,152 | 127%      | 329,858,650 |
| TOTAL Revenues        | 186,074,336 | 372,690,254 | 373,710,738 | 100%      | 209,419,466 |
| TOTAL FTEs            | 300.98      | 277.39      | 277.39      | 100%      | 285.57      |
|                       |             |             |             |           |             |

Note: Historical Expenditure and FTE information have been recast from the Bureau level to the Program level

<sup>\*</sup> In FY 04, the Code Enforcement program was administered by the Department of Planning and Building, and the Department of Health and Human Services.

# Summary by Line of Business and Fund

## FY 06 Proposed Budget by Fund

| Fund                      | Expenditures | Revenues    | Net Fund Support |
|---------------------------|--------------|-------------|------------------|
| GENERAL                   | 5,881,603    | 7,129,029   | (1,247,426)      |
| RDA-POLY HIGH             | 3,206,798    | 464,000     | 2,742,798        |
| RDA-WEST BEACH            | 1,811,420    | 1,066,725   | 744,695          |
| RDA-WEST LONG BEACH       |              |             |                  |
| INDUSTRIAL                | 8,625,635    | 7,249,021   | 1,376,614        |
| RDA-DOWNTOWN              |              |             |                  |
| REDEVELOPMENT             | 16,535,908   | 12,763,560  | 3,772,348        |
| RDA-PROJECT INCOME        | 3,371,500    | 3,428,318   | (56,818)         |
| RDA-LOS ALTOS             | 1,210,846    | 1,224,330   | (13,484)         |
| RDA-CENTRAL LONG BEACH    | 30,673,687   | 7,081,592   | 23,592,095       |
| RDA-NORTH LONG BEACH      | 69,391,295   | 22,488,000  | 46,903,295       |
| RDA-HOUSING               | 28,919,134   | 3,519,134   | 25,400,000       |
| HEALTH                    | 483,825      | 552,472     | (68,647)         |
| PARKING AND BUSINESS AREA |              |             |                  |
| IMPROVEMENT               | 2,482,500    | 2,549,312   | (66,812)         |
| HOUSING DEVELOPMENT       | 52,873,002   | 38,994,390  | 13,878,612       |
| BELMONT SHORE PKG METER   | 573,612      | 448,000     | 125,612          |
| BUSINESS ASSISTANCE       | 1,876,438    | 1,890,000   | (13,562)         |
| COMMUNITY DEVELOPMENT     |              |             |                  |
| GRANTS                    | 26,968,713   | 27,422,032  | (453,320)        |
| HOUSING AUTHORITY         | 66,798,365   | 66,814,605  | (16,240)         |
| TIDELANDS OPERATIONS      | 8,089,017    | 4,115,946   | 3,973,071        |
| MARINA                    | 8,750        | 30,000      | (21,250)         |
| QUEEN MARY                | 76,602       | 189,000     | (112,398)        |
| Total                     | 329,858,650  | 209,419,466 | 120,439,184      |

#### **Community Enhancement Line of Business**

| Program                     | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-----------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| Neighborhood Services       |                 |                 |                 |                   |                   |
| Expenditures                | 9,333,812       | 8,830,219       | 8,220,644       | 93%               | 7,461,425         |
| Revenues                    | 13,252,502      | 15,092,733      | 14,821,731      | 98%               | 11,376,433        |
| FTEs                        | 47.00           | 44.35           | 44.35           | 100%              | 45.08             |
| Youth Development           |                 |                 |                 |                   |                   |
| Expenditures                | 2,349,353       | 3,092,221       | 2,904,847       | 94%               | 3,407,051         |
| Revenues                    | 2,156,550       | 132,466         | 2,708,316       | 2045%             | 3,203,856         |
| FTEs                        | -               | 1.00            | 1.00            | 100%              | -                 |
| Career Development Services |                 |                 |                 |                   |                   |
| Expenditures                | 3,721,774       | 3,333,272       | 4,467,142       | 134%              | 5,052,500         |
| Revenues                    | 3,741,953       | 6,011,165       | 4,467,143       | 74%               | 5,052,500         |
| FTEs                        | 51.75           | -               | -               | -                 |                   |
| Code Enforcement            |                 |                 |                 |                   |                   |
| Expenditures*               | 1,982,390       | 3,472,308       | 2,406,190       | 69%               | 4,430,866         |
| Revenues*                   | 697,705         | 1,417,429       | 889,844         | 63%               | 1,496,429         |
| FTEs                        | 38.35           | 33.75           | 33.75           | 100%              | 39.00             |
| Line of Business TOTAL      |                 |                 |                 |                   |                   |
| TOTAL Expenditures          | 17,387,329      | 18,728,021      | 17,998,824      | 96%               | 20,351,843        |
| TOTAL Revenues              | 19,848,710      | 22,653,793      | 22,887,034      | 101%              | 21,129,218        |
| TOTAL FTEs                  | 137.10          | 79.10           | 79.10           | 100%              | 84.08             |

Note: Historical Expenditure and FTE information have been recast from the Bureau level to the Program level
\* In FY 04, this program was administered by the Department of Planning and Building, and the Department of Health and Human Services.

#### **Purpose Statement:**

To provide social and business services to residents and business owners so they can improve the quality of Long Beach neighborhoods.

#### **Key FY 05 Accomplishments:**

- The Neighborhood Services staff partnered with residents and community groups to complete over 175 neighborhood clean-up projects. The Neighborhood Resource Center provided assistance and training services to over 20,000 Long Beach community leaders and residents.
- This past year, the City's Youth Opportunity Center provided intensive academic enrichment and employment services to over 520 youth. As a result, 93% were either placed in employment, received an internship, and/or significantly increased their academic skill levels.
- The Career Transition Center continued its innovative programs of addressing the shortage of skilled nursing and other healthcare professionals, as well as its initiative to re-train dislocated workers from the technology industry as math and science teachers.
- The State Employment Development Department found that more than 8,900 customers who
  used the services of the Career Transition Center in the last completed Program Year were
  placed in employment and working at time of validation.
- As part of the citywide Code Enforcement consolidation, staff have been cross-trained on all areas of health, building an zoning enforcement and are now deployed on a geographic basis to eliminate redundant inspections and increase productivity.

## **Neighborhood Services Program**

Focus Area: Neighborhoods and Housing Line of Business: Community Enhancement

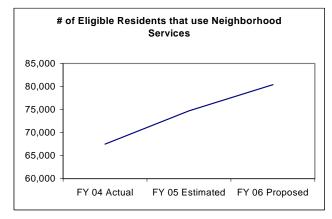
**Program Purpose Statement**: To provide programs, training, and referral services to residents so that they can be empowered to improve their neighborhoods.

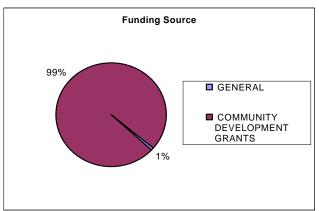
**Key Services Provided**: Community Organization Activities, Exterior Improvement Grants, Tree Plantings, Neighborhood Clean-up Events, Neighborhood Improvement Grants and Loans, Individual Technical Assistance and Workshops, Graffiti Removal Services, Leadership Training Sessions, Translation Services, Neighborhood Resource Center Services, and Community Police Center Services

|                       | Actual     | Budget     | Estimated  | Percent   | Proposed   |
|-----------------------|------------|------------|------------|-----------|------------|
| Neighborhood Services | FY 04      | FY 05      | FY 05      | of Budget | FY 06      |
| Expenditures          | 9,333,812  | 8,830,219  | 8,220,644  | 93%       | 7,461,425  |
| Revenues              | 13,252,502 | 15,092,733 | 14,821,731 | 98%       | 11,376,433 |
| FTEs                  | 47.00      | 44.35      | 44.35      | 100%      | 45.08      |

| Key Performance Measures         | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|----------------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| # of Eligible Residents that use |                 |                 |                 |                   |                   |
| Neighborhood Services            | 67,496          | 74,718          | 74,718          | 100%              | 80,392            |
| % of Eligible Neighborhood       |                 |                 |                 |                   |                   |
| Residents Participating in Total |                 |                 |                 |                   |                   |
| Neighborhood Services            | 28%             | 31%             | 31%             | 100%              | 34%               |
| Expenditure per Participant      | 138             | 118             | 110             | 93%               | 93                |
| # of Residents in CDBG Eligible  |                 |                 |                 |                   |                   |
| Areas                            | 238,245         | 238,245         | 238,245         | 100%              | 238,245           |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Note:** Neighborhood Services will offer a multi-lingual child passenger and seat belt training courses funded by a new grant from the State of California Office of Traffic Safety.

## Youth Development Program

Focus Area: Economic Assistance Line of Business: Community Enhancement

**Program Purpose Statement**: To provide academic and career services to youth ages 14-24 so they can be better prepared to enter the workforce.

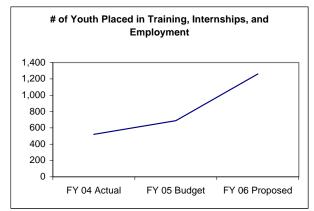
**Key Services Provided**: Education Program Enrollments, Academic and Career Advising and Tutoring Services, Academic and Work Readiness Workshops, Internship and Volunteer Opportunities, Job Referrals and Placements, Youth Resource Center Services, and Support Services

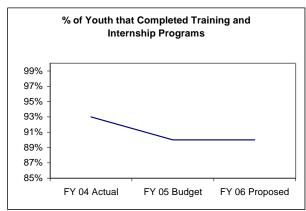
| Youth Development | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures*     | 2,349,353       | 3,092,221       | 2,904,847          | 94%               | 3,407,051         |
| Revenues*         | 2,156,550       | 132,466         | 2,708,316          | 2045%             | 3,203,856         |
| FTEs              | -               | 1.00            | 1.00               | 100%              | -                 |

<sup>\*</sup> This program is entirely funded by the Community Development Grants Fund.

|                                | Actual | Budget | Estimated | Percent   | Proposed |
|--------------------------------|--------|--------|-----------|-----------|----------|
| Key Performance Measures       | FY 04  | FY 05  | FY 05     | of Budget | FY 06    |
| % of Youth that Completed      |        |        |           |           |          |
| Training and Internship        |        |        |           |           |          |
| Programs                       | 93%    | 90%    | 90%       | 100%      | 90%      |
| # of Youth Placed in Training, |        |        |           |           |          |
| Internships, and Employment    | 521    | 688    | 688       | 100%      | 1260     |
| Cost per Training              |        |        |           |           |          |
| Placement/Enrollment           | 4,509  | 4,495  | 4,222     | 94%       | 2,704    |
| # of Youth Ages 14-24          |        |        |           |           |          |
| Requesting Services            | 5,272  | 5,300  | 5,300     | 100%      | 5,300    |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Note:** The number of Youth placed in training, internships, and employment is budgeted to increase by 83% due to expansion of the Youth Opportunity Center's Internship Program and implementation of the Construction Apprenticeship Program under the Construction Jobs Initiative.

## **Career Development Services Program**

Focus Area: Economic Assistance Line of Business: Community Enhancement

**Program Purpose Statement**: To provide employment preparation services to unemployed and underemployed adults so they can obtain employment or better employment.

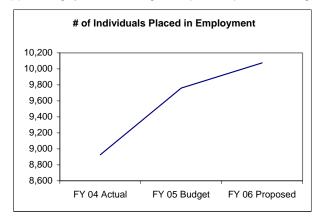
**Key Services Provided**: Workforce Readiness Workshops, Life Skills Workshops, Case Management Services (Counseling, support, assessment, and referrals), Job Placements, Job Referrals, Training Vouchers, Job Retention Services

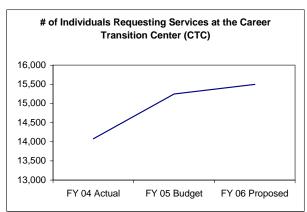
| Career Development Services | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-----------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| Expenditures                | 3,721,774       | 3,333,272       | 4,467,142       | 134%              | 5,052,500         |
| Revenues                    | 3,741,953       | 6,011,165       | 4,467,143       | 74%               | 5,052,500         |
| FTEs                        | 51.75           | -               | -               | -                 | -                 |

<sup>\*</sup> This program is entirely funded by the Community Development Grants Fund.

| Key Performance Measures   | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|--|-----------------|-----------------|--------------------|-------------------|-------------------|
| % of Individuals Placed in   |                 |                 |                    |                   |                   |
| Employment   | 63.4%           | 64%             | 64%                | 100%              | 65%               |
| # of Individuals Placed in<br>Employment   | 8,927           | 9,760           | 9,760              | 100%              | 10,075            |
| Cost per Individual Placed in<br>Employment                                      | 417             | 342             | 458                | 134%              | 501               |
| # of Individuals Requesting<br>Services at the Career<br>Transition Center (CTC) | 14,077          | 15,250          | 15,250             | 100%              | 15,500            |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Note:** After three years of declining funding for Workforce programs, the Workforce Investment Act (WIA) formula grant for FY06 increased by \$1.4 million.

## **Code Enforcement Program**

Focus Area: Neighborhoods and Housing Line of Business: Community Enhancement

**Program Purpose Statement**: To provide inspections and, if necessary, citation services to business and property owners so they will maintain their properties and be in compliance with the health and safety codes.

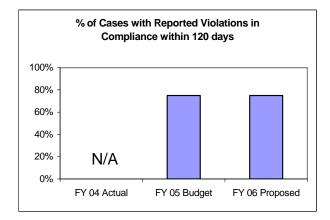
**Key Services Provided**: Inspections, Citations, Housing Assistance Referrals, Community Code Enforcement Education Sessions, Client Case Reviews and Status Reports, and Prosecution Referrals

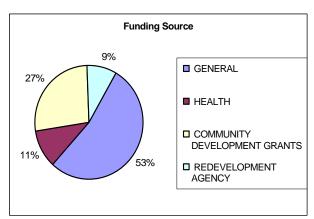
| Co do Enforcement | Actual    | Budget    | Estimated | Percent   | Proposed  |
|-------------------|-----------|-----------|-----------|-----------|-----------|
| Code Enforcement  | FY 04*    | FY 05     | FY 05     | of Budget | FY 06     |
| Expenditures      | 1,982,390 | 3,472,308 | 2,406,190 | 69%       | 4,430,866 |
| Revenues          | 697,705   | 1,417,429 | 889,844   | 63%       | 1,496,429 |
| FTEs              | 38.35     | 33.75     | 33.75     | 100%      | 39.00     |

<sup>\*</sup> In FY 04, this program was administered by the Department of Planning and Building, and the Department of Health and Human Services.

| Key Performance Measures                                 | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|--|-----------------|-----------------|-----------------|-------------------|-------------------|
| % of Cases with Reported Violations in Compliance within |                 |                 |                 |                   |                   |
| 120 days   | (a)             | 75%             | 75%             | 100%              | 75%               |
| # of Cases with Reported Violations in Compliance within | ( )             | 0.000           | 0.000           | 1000/             | 0.000             |
| 120 days   | (a)             | 6,000           | 6,000           | 100%              | 6,000             |
| Expenditure per Reported Violation Processed             | (a)             | (a)             | (a)             | (a)               | (a)               |
| # of Properties with Reported Violations                 | (a)             | 8,000           | 8,000           | 100%              | 8,000             |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Note:** Use of Combination Building Inspector Aide positions to handle minor code violations will be fully implemented in FY06, reducing costs and increasing Code Enforcement Program efficiencies.

#### **Housing Line of Business**

|                        | Actual     | Budget     | Estimated  | Percent   | Proposed    |
|------------------------|------------|------------|------------|-----------|-------------|
| Program                | FY 04      | FY 05      | FY 05      | of Budget | FY 06       |
| Housing Development    |            |            |            |           |             |
| Expenditures           | 11,379,691 | 5,931,253  | 8,575,221  | 145%      | 38,630,827  |
| Revenues               | 9,876,969  | 3,043,215  | 4,878,691  | 160%      | 24,583,969  |
| FTEs                   | 12.73      | 13.83      | 13.83      | 100%      | 13.83       |
| Housing Assistance     |            |            |            |           |             |
| Expenditures           | 65,415,029 | 64,072,762 | 64,391,456 | 100%      | 68,661,660  |
| Revenues               | 66,673,843 | 63,393,851 | 64,949,204 | 102%      | 68,812,142  |
| FTEs                   | 60.00      | 49.71      | 49.71      | 100%      | 49.71       |
| Housing Rehabilitation |            |            |            |           |             |
| Expenditures           | 11,900,293 | 14,759,863 | 12,401,157 | 84%       | 18,961,355  |
| Revenues               | 12,933,377 | 21,117,541 | 11,290,352 | 53%       | 18,802,127  |
| FTEs                   | 10.65      | 11.55      | 11.55      | 100%      | 11.55       |
| Line of Business TOTAL |            |            |            |           |             |
| TOTAL Expenditures     | 88,695,013 | 84,763,878 | 85,367,834 | 101%      | 126,253,842 |
| TOTAL Revenues         | 89,484,189 | 87,554,607 | 81,118,246 | 93%       | 112,198,238 |
| TOTAL FTES             | 83.38      | 75.09      | 75.09      | 100%      | 75.09       |

Note: Historical Expenditure and FTE information have been recast from the Bureau level to the Program level

#### **Purpose Statement:**

To provide homeownership, housing rehabilitation, and rental assistance to residents so they can meet their housing needs.

#### **Key FY 05 Accomplishments:**

- Completed a bond issue that will provide \$55.7 million to help finance the Housing Action Plan adopted by City Council. (This bond is supported by Redevelopment funds and managed by the Long Beach Housing Development Company.)
- Completed of the Aqua (556 units) and CityPlace Lofts (72 units) condominium projects
  providing new homeownership opportunities in the Downtown. Began construction on Olive
  Court (58 units) and 133 Promenade Walk (97 units) for sale condominium developments.
  Began construction of the Pacific Apartments (42 units) and Puerto del Sol (64 units), large
  family rental developments. Completed rehabilitation of 126 out of a total of 320 rental units
  in several DECRO rental properties.
- Partnered with the Department of Health and Human Services to create a down payment and security deposit assistance program to assist homeless families move into permanent housing.
- After being over-leased by approximately 6% in FY04, the Long Beach Housing Authority, which provides rental assistance to low-income residents, is on target to have 100% of its authorized Section 8 Vouchers leased, and was once again able to pull names from the Wait List because it was no longer over-leased.

## **Housing Development Program**

Focus Area: Neighborhoods and Housing Line of Business: Housing

**Program Purpose Statement**: To provide new affordable and market rate housing to individuals and families so they can have quality housing.

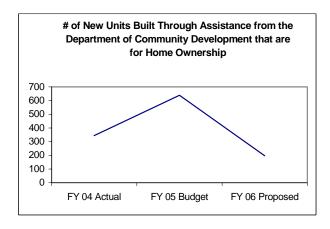
**Key Services Provided**: New Homes/Apartments, Senior Housing, Special Needs Housing, Home Purchase Loans, Land Write-downs, Technical Assistance, and Plans and New Strategies

| Housing Development | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures*       | 11,379,691      | 5,931,253       | 8,575,221          | 145%              | 38,630,827        |
| Revenues*           | 9,876,969       | 3,043,215       | 4,878,691          | 160%              | 24,583,969        |
| FTEs                | 12.73           | 13.83           | 13.83              | 100%              | 13.83             |

<sup>\*</sup> This program is entirely funded by the Housing Development Fund.

| Key Performance Measures  | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---|-----------------|-----------------|-----------------|-------------------|-------------------|
| % of New Units Built Through<br>Assistance from the Department<br>of Community Development that                           |                 |                 |                 |                   |                   |
| are for Home Ownership  | 2%              | 100%            | 100%            | 100%              | 79%               |
| # of New Units Built Through<br>Assistance from the Department<br>of Community Development that<br>are for Home Ownership | 344             | 639             | 639             | 100%              | 197               |
| Cost of City Assistance per New Unit Built for Home Ownership   | (a)             |                 |                 |                   | (a)               |
| Number of New Units Needed  | (a)             | 3,512           | 3,512           | 100%              | 3,580             |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.



**FY 06 Budget Note:** Implementation of the first phase of the Housing Action Plan in each of the three target areas (Washington School, Central, and North Long Beach/King School) including acquisition of key properties.

## **Housing Assistance Program**

Focus Area: Neighborhoods and Housing

Line of Business: Housing

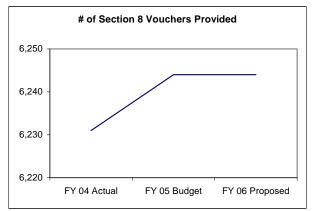
**Program Purpose Statement**: To provide financial and technical assistance services to low-income residents of Long Beach so that they can live in safe and sanitary housing conditions or purchase their first homes.

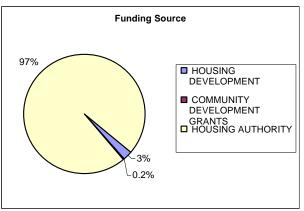
**Key Services Provided**: First time Homebuyer Loans, Seminars, Housing Vouchers, Security and Utility Payments, Unit Inspections, Escrow Accounts, Family Self Sufficiency Referrals, and Social Service Referrals

|                    | Actual        | Budget     | Estimated  | Percent   | Proposed   |
|--------------------|---------------|------------|------------|-----------|------------|
| Housing Assistance | FY 04         | FY 05      | FY 05      | of Budget | FY 06      |
| Expenditur         | es 65,415,029 | 64,072,762 | 64,391,456 | 100%      | 68,661,660 |
| Revenu             | es 66,673,843 | 63,393,851 | 64,949,204 | 102%      | 68,812,142 |
| FT                 | Es 60.00      | 49.71      | 49.71      | 100%      | 49.71      |

| Key Performance Measures         | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|----------------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| % of Authorized Vouchers that    | 1104            | 1 1 00          | 1 1 00             | or Baaget         | 1100              |
| are Leased                       | 106%            | 101%            | 101%               | 100%              | 98%               |
| # of Section 8 Vouchers          |                 |                 |                    |                   |                   |
| Provided                         | 6,231           | 6,244           | 6,244              | 100%              | 6,244             |
| Expenditures per Section 8       |                 |                 |                    |                   |                   |
| Voucher Provided                 | 10,498          | 10,261          | 10,313             | 100%              | 10,996            |
|                                  |                 |                 |                    |                   |                   |
| # of Section 8 Eligible          |                 |                 |                    |                   |                   |
| Participants on the Waiting List | 16,714          | 16,700          | 16,700             | 100%              | 16,500            |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Note:** The Housing Authority's FY 06 budget allocation from the Federal government (Department of Housing and Urban Development) is unknown at this time. However, it is anticipated that the Housing Authority will maintain nearly 98% utilization of its Section 8 Vouchers.

## **Housing Rehabilitation Program**

Focus Area: Neighborhoods and Housing

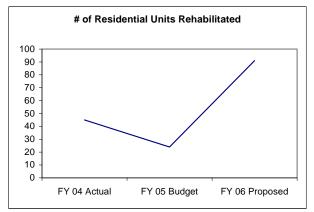
**Program Purpose Statement**: To provide financial assistance to property owners so they can enhance the quality, safety, and appearance of housing.

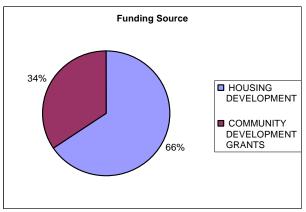
**Key Services Provided**: Grants, Homeowner Loans, Developer Loans, Housing Inspections, Workshops

| Housing Rehabilitation | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures           | 11,900,293      | 14,759,863      | 12,401,157         | 84%               | 18,961,355        |
| Revenues               | 12,933,377      | 21,117,541      | 11,290,352         | 53%               | 18,802,127        |
| FTEs                   | 10.65           | 11.55           | 11.55              | 100%              | 11.55             |

| Key Performance Measures        | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---------------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| % of Properties Rehabilitated   |                 |                 |                 |                   |                   |
| that were Cited by Code         |                 |                 |                 |                   |                   |
| Enforcement                     | (a)             | (a)             | (a)             | (a)               | (a)               |
| # of Residential Properties     |                 |                 |                 |                   |                   |
| Rehabilitated                   | 44              | 24              | 24              | 100%              | 50                |
| # of Residential Units          |                 |                 |                 |                   |                   |
| Rehabilitated                   | 45              | 24              | 24              | 100%              | 91                |
| Expenditure per Housing Unit    |                 |                 |                 |                   |                   |
| Rehabilitated                   | (a)             | (a)             | (a)             | (a)               | (a)               |
| Expenditure per Property        |                 |                 |                 |                   |                   |
| Rehabilitated                   | (a)             | (a)             | (a)             | (a)               | (a)               |
| # of Households in Units in the |                 |                 |                 |                   |                   |
| City over 50-Years Old          | (a)             | (a)             | (a)             | (a)               | 94,915            |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





Line of Business: Housing

**FY 06 Budget Highlight:** Implementation of the first phase of the Housing Action Plan in each of the three target areas (Washington School, Central, and North Long Beach/King School) including the revision of homeowner assistance programs to meet the individual needs of each area.

#### **Economic Development Line of Business**

| Program                     | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-----------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Business Development        | F1 04           | F1 03           | F1 03              | or Budger         | F1 00             |
| Expenditures                | 3,155,390       | 8,051,303       | 7,627,376          | 95%               | 4,081,676         |
| Revenues                    | 2,363,937       | 12,490,189      |                    | 90%               | 3,477,968         |
| FTEs                        | 12.35           | 13.30           | 13.30              |                   | 12.70             |
| Business Infrastructure for |                 |                 |                    |                   |                   |
| Economic Development        |                 |                 |                    |                   |                   |
| Expenditures                | 3,427,625       | 2,341,922       | 4,315,426          | 184%              | 900,701           |
| Revenues                    | 1,011,682       | 1,000,000       | 692,620            | 69%               | 333,960           |
| FTEs                        | -               | 1.70            | 1.70               | 100%              | 1.00              |
| Business Assistance         |                 |                 |                    |                   |                   |
| Expenditures                | 5,879,188       | 7,303,070       | 7,333,586          | 100%              | 7,245,740         |
| Revenues                    | 5,290,120       | 5,235,331       | 5,310,038          | 101%              | 5,687,312         |
| FTEs                        | 17.90           | 16.45           | 16.45              | 100%              | 16.05             |
| Workforce Development       |                 |                 |                    |                   |                   |
| Expenditures                | 1,199,758       | 1,041,983       | 752,681            | 72%               | 529,289           |
| Revenues                    | 1,321,722       | 1,006,902       | 879,545            | 87%               | 600,000           |
| FTEs                        | -               | 40.00           | 40.00              | 100%              | 41.00             |
| Line of Business TOTAL      |                 |                 |                    |                   |                   |
| TOTAL Expenditures          | 13,661,962      | 18,738,277      | 20,029,070         | 107%              | 12,757,406        |
| TOTAL Revenues              | 9,987,461       | 19,732,422      | 18,079,714         | 92%               | 10,099,240        |
| TOTAL FTES                  | 30.25           | 71.45           | 71.45              | 100%              | 70.75             |

Note: Historical Expenditure and FTE information have been recast from the Bureau level to the Program level

#### **Purpose Statement:**

To provide business and workforce development services to businesses so they can support a sustainable and prosperous economy that provides quality jobs for Long Beach residents.

#### **Key FY 05 Accomplishments:**

- The Workforce Development Bureau's Business Services Team organized two large-scale job fairs one focused on adult, and one for youth as well as dozens of targeted recruitment events for businesses throughout the City, resulting in opportunities for several thousand adult and youth residents.
- The Career Transition Center's Employment Training Panel programs provided assistance to dozens of businesses in maintaining an edge against out-of-state competition by upgrading the skills of nearly 300 workers.

## **Business Development Program**

Focus Area: Economic Assistance

Line of Business: Economic Development

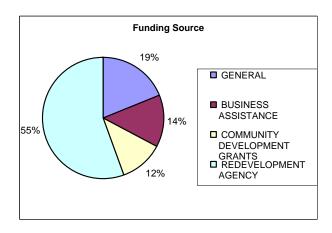
**Program Purpose Statement**: To provide business attraction and creation services to businesses and entrepreneurs so they can locate and prosper in the City, create and retain jobs for residents, and enhance City tax revenues.

**Key Services Provided**: Site Selection Services, Permit Assistance and entitlements, Marketing Services, Statistical and Financial Analysis, Web Pages, Conferences and Trade Fairs

| Business Development | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|----------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures         | 3,155,390       | 8,051,303       | 7,627,376          | 95%               | 4,081,676         |
| Revenues             | 2,363,937       | 12,490,189      | 11,197,511         | 90%               | 3,477,968         |
| FTEs                 | 12.35           | 13.30           | 13.30              | 100%              | 12.70             |

| Key Performance Measures      | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-------------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| % of Businesses that were     |                 |                 |                    | <u> </u>          |                   |
| Created or Relocated to Long  |                 |                 |                    |                   |                   |
| Beach of those Receiving      |                 |                 |                    |                   |                   |
| Services                      | (a)             | (a)             | (a)                | (a)               | (a)               |
|                               |                 |                 |                    |                   |                   |
| # of Businesses Receiving     |                 |                 |                    |                   |                   |
| Business Development Services | (a)             | (a)             | (a)                | (a)               | (a)               |
| Expenditure per New Business  |                 |                 |                    |                   |                   |
| Created or Relocated          | (a)             | (a)             | (a)                | (a)               | (a)               |
| # of Business Contacts        | (a)             | (a)             | (a)                | (a)               | (a)               |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.



**FY 06 Budget Highlight:** Since the City's "Enterprise Zone" designation is expected to expire in 2007, the Economic Development Bureau will maximize FY06 outreach activities to a broad range of businesses located in Enterprise Zone areas in order to maximize utilization of this business incentive prior to its expiration.

## **Business Infrastructure for Economic Development Program**

Focus Area: Economic Assistance

Line of Business: Economic Development

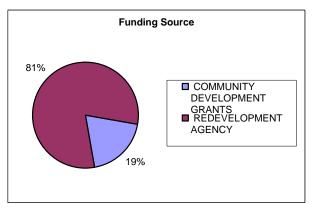
**Program Purpose Statement**: To provide facilitated and funded essential public and private facilities services to the business community so they can prosper in the City of Long Beach.

**Key Services Provided**: Public Parking Spaces, Commercial Façade Improvements, Street and Sidewalk Improvements, Utility Projects, Façade Improvements, Signage, Public Art, Wireless Internet Access, Neighborhood Identification Signs, Fiber Optic Cables

| Business Infrastructure for<br>Economic Development | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---|-----------------|-----------------|-----------------|-------------------|-------------------|
| Expenditures  | 3,427,625       | 2,341,922       | 4,315,426       | 184%              | 900,701           |
| Revenues  | 1,011,682       | 1,000,000       | 692,620         | 69%               | 333,960           |
| FTEs  | -               | 1.70            | 1.70            | 100%              | 1.00              |

| Key Performance Measures  | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---|-----------------|-----------------|-----------------|-------------------|-------------------|
| % of Linear Feet of Street, Alleys,<br>Sidewalk and Median                              |                 |                 |                 |                   |                   |
| Improvements Completed in<br>Targeted Commercial Corridors                              | (a)             | (a)             | (a)             | (a)               | (a)               |
| # of Linear Feet of Street, Alleys,<br>Sidewalk and Median<br>Improvements Completed in | (1)             | (-)             | (-)             | (-)               | (-)               |
| Targeted Commercial Corridors  Expenditure per Linear Foot of                           | (a)             | (a)             | (a)             | (a)               | (a)               |
| Streets, Alleys, Sidewalks,<br>Medians Improved   | (a)             | (a)             | (a)             | (a)               | (a)               |
| # of Linear Feet of Street, Alleys,<br>Sidewalks and Medians in                         |                 |                 |                 |                   |                   |
| Targeted Commercial Corridors   | (a)             | (a)             | (a)             | (a)               | (a)               |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.



**FY 06 Budget Highlight:** The Redevelopment Agency will provide \$6.6 million to improve streets and streetscapes in the North Long Beach Redevelopment Project Area.

## **Business Assistance Program**

Focus Area: Economic Assistance Line of Business: Economic Development

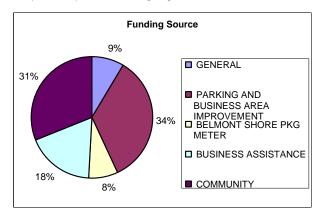
**Program Purpose Statement**: To encourage business retention and expansion through financing, technical assistance, and information services to business owners and entrepreneurs so they can start, operate, and grow successful businesses within the City of Long Beach.

**Key Services Provided**: Loans, Grants, Technical Assistance (Counseling, Workshops, surveys, and outreach), Bids, Business Improvement Districts, Rehab Loans and Grants

| Business Assistance | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures        | 5,879,188       | 7,303,070       | 7,333,586          | 100%              | 7,245,740         |
| Revenues            | 5,290,120       | 5,235,331       | 5,310,038          | 101%              | 5,687,312         |
| FTEs                | 17.90           | 16.45           | 16.45              | 100%              | 16.05             |

| Key Performance Measures        | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---------------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| % of Business Receiving         |                 |                 |                    |                   |                   |
| Assistance Services who         |                 |                 |                    |                   |                   |
| Remained Located in the City or |                 |                 |                    |                   |                   |
| Expanded as Result of           |                 |                 |                    |                   |                   |
| Receiving Services              | (a)             | (a)             | (a)                | (a)               | (a)               |
| # of Businesses Receiving       |                 |                 |                    |                   |                   |
| Business Assistance Services    | (a)             | (a)             | (a)                | (a)               | (a)               |
| Expenditure per Business        |                 |                 |                    |                   |                   |
| Retained or Expanded            | (a)             | (a)             | (a)                | (a)               | (a)               |
| # of Inquiries Received from    |                 |                 |                    |                   |                   |
| Businesses Regarding            |                 |                 |                    |                   |                   |
| Assistance Programs             | (a)             | (a)             | (a)                | (a)               | (a)               |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.



**FY 06 Budget Highlight:** With City Council Approval, the Economic Development Bureau will compete for funding from the New Markets Tax Credit Program. This program is designed to stimulate investments in commercial real estate and business ventures located in low-income urban and rural areas.

## **Workforce Development Program**

Focus Area: Economic Assistance Line of Business: Economic Development

**Program Purpose Statement**: To provide human resource solutions to businesses so they can increase productivity and efficiency by hiring Long Beach residents.

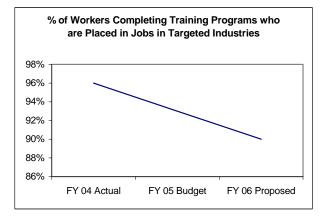
**Key Services Provided**: Recruiting Services, Screening and Hiring Services, Downsizing Plans, Labor Market Reports, Layoff Aversion Strategies, Skills Upgrade Grants, Industry

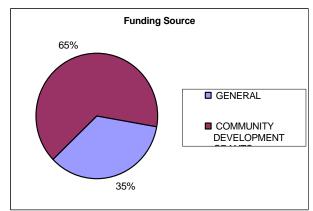
Specific Trainings, Job Fairs

| Workforce Development | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-----------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures          | 1,199,758       | 1,041,983       | 752,681            | 72%               | 529,289           |
| Revenues              | 1,321,722       | 1,006,902       | 879,545            | 87%               | 600,000           |
| FTEs                  | -               | 40.00           | 40.00              | 100%              | 41.00             |

|                                | Actual | Budget | Estimated | Percent   | Proposed |
|--------------------------------|--------|--------|-----------|-----------|----------|
| Key Performance Measures       | FY 04  | FY 05  | FY 05     | of Budget | FY 06    |
| % of Workers Enrolled who      |        |        |           |           |          |
| Complete Training Programs     | 72%    | 62%    | 62%       | 100%      | 65%      |
| % of Workers Completing        |        |        |           |           |          |
| Training Programs who are      |        |        |           |           |          |
| Placed in Jobs in Targeted     |        |        |           |           |          |
| Industries                     | 96%    | 93%    | 93%       | 100%      | 90%      |
| # of Workers Enrolled in       |        |        |           |           |          |
| Training Programs in Targeted  |        |        |           |           |          |
| Industries                     | 706    | 331    | 331       | 100%      | 382      |
|                                |        |        |           |           |          |
| Expenditure per Trainee Served | (a)    | (a)    | (a)       | (a)       | (a)      |
| # of Workers Interested in     |        |        |           |           |          |
| Training Programs in Targeted  |        |        |           |           |          |
| Industries                     | 10,558 | 11,438 | 11,438    | 100%      | 11,625   |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Highlight:** The close-out of the State Employment Training Panel (ETP) grant and its associated skills upgrade programs are anticipated to result in a slight reduction in percentage of successful training completion placements.

#### **Development Services Line of Business**

| Drogram                 | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| Program                 | F1 U4           | F1 U3           | F1 U3           | or Budget         | F1 U0             |
| Development Projects    |                 |                 |                 |                   |                   |
| Expenditures            | 57,155,459      | 79,154,921      | 134,504,507     | 170%              | 161,277,300       |
| Revenues                | 59,226,727      | 234,947,935     | 244,880,675     | 104%              | 58,227,504        |
| FTEs                    | 25.62           | 29.99           | 29.99           | 100%              | 32.64             |
| Acquisition and Leasing |                 |                 |                 |                   |                   |
| Expenditures            | 9,071,518       | 9,283,862       | 9,249,917       | 100%              | 9,218,259         |
| Revenues                | 7,527,256       | 7,801,497       | 6,745,004       | 86%               | 7,765,265         |
| FTEs                    | 9.93            | 8.56            | 8.56            | 100%              | 9.61              |
| Line of Business TOTAL  |                 |                 |                 |                   |                   |
| TOTAL Expenditures      | 66,226,977      | 88,438,783      | 143,754,424     | 163%              | 170,495,559       |
| TOTAL Revenues          | 66,753,983      | 242,749,432     | 251,625,678     | 104%              | 65,992,770        |
| TOTAL FTEs              | 35.55           | 38.55           | 38.55           | 100%              | 42.25             |

Note: Historical Expenditure and FTE information have been recast from the Bureau level to the Program level

#### **Purpose Statement:**

To support and promote appropriate development to improve the economic and physical environment of the City.

#### **Key FY 05 Accomplishments:**

- The successful negotiation and City Council approval of the Douglas Park development agreement, which will result in new construction of 3.3 million square feet of commercial space, 1,400 residential units, and over 11 acres of new public park land. The project is expected to generate up to 11,000 new jobs over the next 20 years.
- Completed a bond issue that will provide \$132.7 million to finance new development primarily in the North and Central Redevelopment Project Areas.
- Issued a Request for Proposal for the reuse of the City-owned former Southern California Edison building.
- Completed the Strategic Guide to Development for the Central Long Beach Redevelopment Project Area.
- Approved the Industrial Strategic Action Plan for the West Long Beach Industrial Redevelopment Project Area.

## **Development Projects Program**

Focus Area: Economic Assistance Line of Business: Development Services

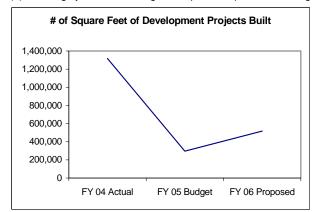
**Program Purpose Statement**: To guide and assist public and private developers in completing appropriate projects.

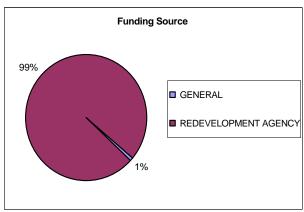
**Key Services Provided**: Disposition and Development Agreements, Land Assembly and Write Downs, Development Parameters, Design Reviews, Zoning Recommendations, Owner Participation Agreements, Environmental reviews, Consulting services

| Development Projects | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|----------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures         | 57,155,459      | 79,154,921      | 134,504,507        | 170%              | 161,277,300       |
| Revenues             | 59,226,727      | 234,947,935     | 244,880,675        | 104%              | 58,227,504        |
| FTEs                 | 25.62           | 29.99           | 29.99              | 100%              | 32.64             |

| Key Performance<br>Measures | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-----------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| % of Development            |                 |                 |                    |                   |                   |
| Proposals that become       |                 |                 |                    |                   |                   |
| Development Projects in     |                 |                 |                    |                   |                   |
| Square Feet                 | 62%             | 80%             | 80%                | 100%              | 66%               |
|                             |                 |                 |                    |                   |                   |
| # of Square Feet of         |                 |                 |                    |                   |                   |
| Development Projects Built  | 1,317,672       | 295,804         | 295,804            | 100%              | 517,681           |
| Expenditure per Square      |                 |                 |                    |                   |                   |
| Foot of New Development     |                 |                 |                    |                   |                   |
| Projects Built              | \$ 43           | \$ 268          | \$ 455             | 170%              | \$ 312            |
| # of Square Feet of         |                 |                 |                    |                   |                   |
| Development Project         |                 |                 |                    |                   |                   |
| Proposals Submitted         | 6,025,429       | 333,808         | 333,808            | 100%              | 1,742,400         |

(a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Highlight:** The Redevelopment Agency executed a Disposition and Development Agreement with The Olson Company for construction of 97 residential units and 12, 820 square feet of retail space on the west side of The Promenade at First Street. Construction, which began in May 2005, is scheduled for completion the summer of 2006. Final negotiations are in progress with Lyon Realty Advisors (104 rental units and 13,050 square feet. of Retail / Commercial space) and Lennar Southcoast Homebuilding (62 for sale units with 5,151 square feet of retail space) for further development along the east side of The Promenade. Along with construction on The Promenade, a new landscape master plan is in development to define the future appearance and use of The Promenade open space.

## **Acquisition and Leasing Program**

Focus Area: Economic Assistance Line of Business: Development Services

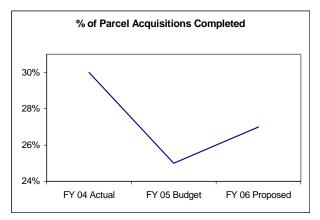
**Program Purpose Statement**: To provide property acquisition and leasing services to City departments and agencies.

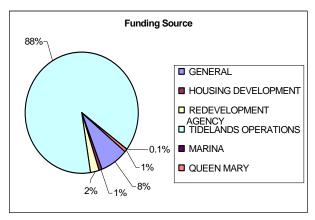
**Key Services Provided**: Acquisitions and Condemnations, Property Titles, Land Sales, Relocation Services, Demolition Services, Remediation Services, Appraisal Services, Cost Estimates, Lease Administration Services, Design and construction administration services, Billing and collection services, Site selection services, Economic Analysis Services

| Acquisition and Leasing | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures            | 9,071,518       | 9,283,862       | 9,249,917          | 100%              | 9,218,259         |
| Revenues                | 7,527,256       | 7,801,497       | 6,745,004          | 86%               | 7,765,265         |
| FTEs                    | 9.93            | 8.56            | 8.56               | 0%                | 9.61              |

| Key Performance<br>Measures | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|-----------------------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| % of Parcel Acquisitions    |                 |                 |                    |                   |                   |
| Completed                   | 30%             | 25%             | 25%                | 100%              | 27%               |
| # of Parcels Acquired       | 60              | 70              | 70                 | 100%              | 80                |
| Expenditure for Staff,      |                 |                 |                    |                   |                   |
| Overhead and Consulting     |                 |                 |                    |                   |                   |
| Costs per Parcel Acquired   | (a)             | (a)             | (a)                | (a)               | (a)               |
| # of Acquisition Requests   |                 |                 |                    |                   |                   |
| Received                    | 200             | 275             | 275                | 100%              | 300               |
| % of Leases Executed        | 77%             | 83%             | 83%                | 100%              | 83%               |
| # of Leases Executed        | 17              | 25              | 25                 | 100%              | 25                |
| Expenditure for Staff,      |                 |                 |                    |                   |                   |
| Overhead and Consulting     |                 |                 |                    |                   |                   |
| Costs per Lease Executed    | (a)             | (a)             | (a)                | (a)               | (a)               |
| # of New Lease and          |                 |                 |                    |                   |                   |
| Renewal Requests            |                 |                 |                    |                   |                   |
| Received                    | 22              | 30              | 30                 | 100%              | 30                |

<sup>(</sup>a) Tracking systems are being developed to capture this data going forward and/or data not available.





**FY 06 Budget Highlight:** The Property Services Bureau will be coordinating and managing a significant acquisition program targeting nearly 300 properties in support of bond-financed Redevelopment and Housing Development projects in Central and North Long Beach.

#### **Administration Line of Business**

| Program                | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| Administration         |                 |                 |                 |                   |                   |
| Expenditures           | 34,210          | (22,883)        | -               | 0%                | -                 |
| Revenues               | (8)             | •               | 66              | 100%              | -                 |
| FTEs                   | 14.70           | 13.20           | 13.20           | 100%              | 13.40             |
| Line of Business TOTAL |                 |                 |                 |                   |                   |
| TOTAL Expenditures     | 34,210          | (22,883)        | -               | 0%                | _                 |
| TOTAL Revenues         | (8)             | -               | 66              | 100%              | _                 |
| TOTAL FTES             | 14.70           | 13.20           | 13.20           | 100%              | 13.40             |

Note: Historical Expenditure and FTE information have been recast from the Bureau level to the Program level

**Purpose Statement:** To provide central administrative support, coordination, and direction to the entire Department. The Administration Line of Business will be more fully developed during the department's Full Strategic Business Planning process in the coming months, providing information for the FY 07 Budget Development Process.

#### **FY 05 Key Accomplishments:**

- Implemented Safety and Workers' Compensation program improvements.
- Completed draft of Business Plan including Issues, Objectives, Program Structure and Performance Measures.
- Improved internal and external communication about key Department activities.

## **Administration Program**

Focus Area: Leadership, Management and Support

Line of Business: Administration

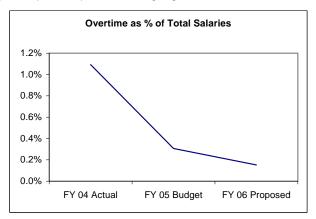
**Program Description**: To provide central administrative support, coordination and direction for the entire Department.

**Key Services Provided**: Human Resources, Training, Risk Management, Employee Safety, Workers' Compensation, Budget and Accounting, Procurement, Billing and Collections, Contract Management, Public Information and Communications, Records Management and Executive Leadership

| Administration | Actual<br>FY 04 | Budget<br>FY 05 | Estimated<br>FY 05 | Percent of Budget | Proposed<br>FY 06 |
|----------------|-----------------|-----------------|--------------------|-------------------|-------------------|
| Expenditures   | 34,210          | (22,883)        | -                  | 0%                | -                 |
| Revenues       | (8)             | -               | 66                 | 100%              | -                 |
| FTEs           | 14.70           | 13.20           | 13.20              | 100%              | 13.40             |

| Key Performance Measures        | Actual<br>FY 04 | Budget<br>FY 05 | Estimated FY 05 | Percent of Budget | Proposed<br>FY 06 |
|---------------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| June Expenditure ETC as % of    |                 |                 |                 |                   |                   |
| Year End Actual                 | 102.0%          | 100%            | 100%            | 100%              | 100%              |
| June Revenue ETC as % of        |                 |                 |                 |                   |                   |
| Year End Actual                 | 116.8%          | 100%            | 100%            | 100%              | 100%              |
| Department Vacancy Rate         | 18.2%           | 0.0%            | 15.5%           | (a)               | 0.0%              |
|                                 |                 |                 |                 |                   |                   |
| Overtime as % of Total Salaries | 1.1%            | 0.2%            | 0.3%            | (a)               | 0.2%              |
| # of Workers' Comp. Claims      |                 |                 |                 |                   |                   |
| Involving Lost Time             | 7               | 13              | 13              | (a)               | 12                |
| # of Lost Work Hours            |                 |                 |                 |                   |                   |
| (expressed in full time         |                 |                 |                 |                   |                   |
| equivalents) from Workers'      |                 |                 |                 |                   |                   |
| Comp. During Fiscal Year        | 0.8             | 0.8             | 1.0             | 130%              | 1.0               |
| Average Reporting Lag Time (in  |                 |                 |                 |                   |                   |
| days) for Workers' Comp.        |                 |                 |                 |                   |                   |
| Claims During Fiscal Year       | (a)             | (a)             | (a)             | (a)               | 1 day             |

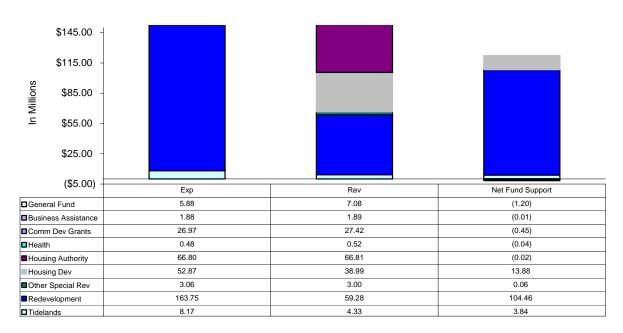
(a) Tracking systems are being developed to capture this data going forward and/or data not available.



**FY 06 Budget Note:** Community Development activities are primarily funded through various Federal and State grants, in addition to Redevelopment funds. Because of the Department's funding sources, administrative costs are allocated 100 percent to operations.

# **Summary by Character of Expense**

#### Proposed\* FY 06 Budget by Fund



|                                   | Actual      | Adopted*    | Adjusted    | <b>Estimated</b> | Proposed*   |
|-----------------------------------|-------------|-------------|-------------|------------------|-------------|
|                                   | FY 04       | FY 05       | FY 05       | FY 05            | FY 06       |
| Expenditures:                     |             |             |             |                  |             |
| Salaries, Wages and Benefits      | 15,675,122  | 20,073,672  | 22,663,889  | 22,318,663       | 24,784,388  |
| Materials, Supplies and Services  | 125,426,362 | 131,458,315 | 150,910,321 | 196,430,216      | 239,560,989 |
| Internal Support                  | 3,496,261   | 2,622,182   | 2,984,611   | 3,589,042        | 3,062,040   |
| Capital Purchases                 | 34,168      | -           | -           | 5,416            | 109,600     |
| Debt Service                      | 19,532,191  | 17,131,329  | 23,998,859  | 31,258,264       | 29,502,157  |
| Transfers from Other Funds        | 19,858,998  | 9,654,590   | 9,997,337   | 13,548,550       | 32,839,475  |
| Prior Year Encumbrance            | -           | -           | -           | -                | -           |
| Total Expenditures                | 184,023,101 | 180,940,088 | 210,555,016 | 267,150,152      | 329,858,650 |
| Revenues:                         |             |             |             |                  |             |
| Property Taxes                    | 52,195,107  | 48,680,000  | 48,680,000  | 55,471,000       | 59,383,000  |
| Other Taxes                       | 5,321,785   | 6,289,691   | 6,289,691   | 6,299,691        | 6,428,812   |
| Licenses and Permits              | 937,770     | 92,220      | 565,649     | 467,124          | 632,522     |
| Fines and Forfeitures             | -           | -           | 322,093     | 55,845           | 322,093     |
| Use of Money & Property           | 13,603,652  | 13,513,713  | 13,199,664  | 13,269,081       | 13,916,828  |
| Revenue from Other Agencies       | 84,671,422  | 84,921,462  | 86,564,852  | 83,587,408       | 92,789,069  |
| Charges for Services              | 605         | -           | 571,864     | 530,726          | 621,864     |
| Other Revenues                    | 11,693,417  | 5,230,980   | 21,081,651  | 14,881,088       | 3,252,544   |
| Interfund Services - Charges      | 218,193     | 284,630     | 284,630     | 269,190          | 288,426     |
| Intrafund Services - GP Charges   | 280,703     | 333,144     | 333,144     | 362,214          | 311,444     |
| Harbor P/R Revenue Transfers      | -           | -           | -           | -                | -           |
| Other Financing Sources           | 3,128,913   | 220,320     | 187,697,626 | 188,594,843      | 257,280     |
| Operating Transfers               | 13,325,064  | 5,616,871   | 7,099,390   | 9,922,529        | 31,215,584  |
| Total Revenues                    | 185,376,631 | 165,183,031 | 372,690,254 | 373,710,738      | 209,419,466 |
| Personnel (Full-time Equivalents) | 262.63      | 243.64      | 243.64      | 243.64           | 285.57      |

<sup>\*</sup> Amounts exclude all-years carryover.

|   | FY 04<br>Adopt | FY 05<br>Adopt | FY 06<br>Prop | FY 05<br>Adopted | FY 06<br>Proposed |
|---|----------------|----------------|---------------|------------------|-------------------|
| Classification  | FTE            | FTE            | FTE           | Budget           | Budget            |
| Director-Community Development                                  | 1.00           | 1.00           | 1.00          | 162,018          | 177,072           |
| Accountant III  | -              | 1.00           | 1.00          | 56,479           | 62,431            |
| Accounting Clerk II   | 1.00           | 1.00           | 1.00          | 36,672           | 36,672            |
| Accounting Clerk III  | 3.00           | 3.00           | 3.00          | 112,597          | 118,339           |
| Accounting Technician   | -              | 2.00           | 2.00          | 80,182           | 78,399            |
| Administrative Aide II  | 1.00           | 1.00           | 2.00          | 40,049           | 78,707            |
| Administrative Aide II  | 1.00           | 1.00           | 1.00          | 39,446           | 43,524            |
| Administrative Analyst I  | 4.00           | 2.00           | -<br>5 00     | 400.044          | -                 |
| Administrative Analyst II                                       | 3.00           | 3.00           | 5.00          | 180,814          | 281,452           |
| Administrative Analyst II - NC                                  | 1.00           | -              | 0.00          | -                | -                 |
| Administrative Analyst III                                      | 3.00           | 3.00           | 3.00          | 211,122          | 211,122           |
| Administrative Intern-NC/H28                                    | 1.00           | -<br>4.75      | -<br>4 67     | 107 514          | 107 514           |
| Administrative Intern-NC/H36                                    | 4.00           | 4.75           | 4.67          | 127,514          | 127,514           |
| Administrative Intern-NC/H38                                    | 0.38           | 0.38           | 0.38          | 11,466           | 11,466            |
| Administrative Intern-NC/H41 Administrative Officer – CD        | 1.00           | 1.00           | 1.00          | 36,133           | 36,133            |
|   | 1.00           | 1.00           | 1.00          | 75,155           | 79,032            |
| Assistant Administrative Analyst I                              | 2.00<br>6.00   | 2.00<br>7.00   | 2.00<br>6.00  | 85,959           | 85,412            |
| Assistant Administrative Analyst II Business Assistance Officer |                |                | 6.00          | 357,093          | 288,949           |
|   | 1.00           | 1.00           | 1.00          | 89,193           | 105.000           |
| Business Development Officer                                    | 1.00<br>2.00   | 1.00           | 1.00          | 105,999          | 105,999           |
| CD Clerical Assistant I   | 1.00           | -              | -             | -                | -                 |
| CD Clerical Assistant II CD Clerical Assistant III              | 1.00           | -              | -             | -                | -                 |
|   | 12.75          | 4.00           | 4.00          | 184,856          | 187,514           |
| CD Specialist I CD Specialist III                               | 20.00          | 12.00          | 11.00         | 674,077          | 637,424           |
| CD Specialist IV  | 5.00           | 2.00           | 3.00          | 117,328          | 187,960           |
| CD Specialist V   | 2.00           | 3.00           | 3.00          | 211,122          | 211,122           |
| CD Technician I   | 2.00           | 1.00           | 1.00          | 36,672           | 36,672            |
| CD Technician II  | 6.00           | 1.00           | 1.00          | 37,216           | 39,025            |
| CD Technician III   | 11.00          | 5.00           | 5.00          | 194,012          | 205,544           |
| CD Technician IV  | -              | 2.00           | 3.00          | 86,923           | 132,886           |
| Clerk Supervisor  | 1.00           | 1.00           | 1.00          | 43,524           | 43,524            |
| Clerk Typist I  | 2.00           | 4.00           | 3.00          | 115,948          | 78,989            |
| Clerk Typist II   | 14.00          | 11.00          | 15.00         | 371,995          | 498,990           |
| Clerk Typist III  | 23.00          | 21.00          | 24.00         | 778,991          | 879,592           |
| Clerk Typist IV   | 2.00           | 2.00           | 2.00          | 80,860           | 80,860            |
| Combination Building Inspector Aide II                          | _              | -              | 8.00          | -                | 292,165           |
| Combination Building Inspector                                  | _              | -              | 14.00         | _                | 788,145           |
| Commercial & Retail Development Officer                         | 1.00           | 1.00           | 1.00          | 90,037           | 101,153           |
| Community Development Analyst I                                 | 3.00           | 13.00          | 13.00         | 707,172          | 734,929           |
| Community Development Analyst II                                | 5.00           | 12.00          | 10.00         | 749,617          | 613,571           |
| Community Development Analyst III                               | 2.00           | 4.00           | 6.00          | 263,874          | 404,674           |
| Community Information Specialist I                              | 2.00           | 2.00           | 2.00          | 66,580           | 69,242            |
|   |                |                |               |                  |                   |
| Subtotal Page 1   | 150.13         | 135.13         | 165.05        | 6,618,696        | 8,046,204         |

|   | FV 04        | EV 05     | FV 06        | FN 05            | FV 06             |
|---|--------------|-----------|--------------|------------------|-------------------|
|   | FY 04        | FY 05     | FY 06        | FY 05            | FY 06             |
|   | Adopt        | Adopt     | Prop         | Adopted          | Proposed          |
| Classification  | FTE          | FTE       | FTE          | Budget           | Budget            |
| Subtotal Page 1   | 150.13       | 135.13    | 165.05       | 6,618,696        | 8,046,204         |
| Community Service Officer   | 1.00         | 1.00      | 1.00         | 66,728           | 66,728            |
| Community Worker-NC   | 10.00        | 10.01     | 10.02        | 282,678          | 267,603           |
| Development Project Manager I                                       | 1.00         | 1.00      | 1.00         | 70,374           | 70,374            |
| Development Project Manager II                                      | 10.00        | 11.00     | 11.00        | 820,442          | 812,401           |
| Development Project Manager III                                     | 5.00         | 7.00      | 7.00         | 559,252          | 544,519           |
| Diversity Outreach Officer  | -            | 1.00      | 1.00         | 81,363           | 81,363            |
| Economic Development Specialist I                                   | 5.00         | -         | -            | -                | -                 |
| Economic Development Specialist II                                  | 2.00         | -         | -            | -                | -                 |
| Economic Development Specialist III                                 | 3.00         | -         | -            | -                | <del>-</del>      |
| Executive Secretary of the RDA Board                                | -            | -         | 1.00         | -                | 49,110            |
| Executive Secretary   | 1.00         | 1.00      | 1.00         | 49,110           | 49,110            |
| Financial Services Officer  | 1.00         | 1.00      | 1.00         | 78,070           | 84,911            |
| Housing Assistance Coordinator                                      | 5.00         | 5.00      | 5.00         | 280,005          | 285,450           |
| Housing Assistance Officer  | 1.00         | 1.00      | 1.00         | 79,167           | 79,167            |
| Housing Development Officer   | 1.00         | 1.00      | 1.00         | 85,036           | 85,036            |
| Housing Operations Officer  | 1.00         | 1.00      | 1.00         | 90,231           | 90,231            |
| Housing Rehabilitation Counselor                                    | -            | 4.00      | 4.00         | 225,130          | 224,582           |
| Housing Rehabilitation Supervisor II                                | 1.00         | 1.00      | 1.00         | 66,858           | 66,858            |
| Housing Specialist II   | 17.00        | 12.00     | 12.00        | 509,125          | 513,989           |
| Housing Specialist III  | 11.00        | 11.00     | 11.00        | 505,618          | 507,906           |
| Manager-Admin & Financial Services                                  | 1.00         | 1.00      | 1.00         | 92,037           | 103,044           |
| Manager-Economic Development  | 1.00         | 1.00      | 1.00         | 119,528          | 120,000           |
| Manager-Housing Authority   | 1.00         | 1.00      | 1.00         | 99,483           | 99,483            |
| Manager-Housing Services  | 1.00         | 1.00      | 1.00         | 95,039           | 95,039            |
| Manager-Neighborhood Services                                       | 1.00         | 1.00      | 1.00         | 101,669          | 113,044           |
| Manager-Project Development   | 1.00         | 1.00      | 1.00         | 120,049          | 120,050           |
| Manager-Property Services   | 1.00         | 1.00      | 1.00         | 90,997           | 105,043           |
| Manager-Redevelopment   | 1.00         | 1.00      | 1.00         | 125,487          | 125,487           |
| Manager-Workforce Development                                       | 1.00         | 1.00      | 1.00         | 101,352          | 101,352           |
| Marketing Economic Development Officer                              | 1.00         | -         | -            | 27 600           | -                 |
| Members Boards and Commissions                                      | 1.00         | 1.00      | 2.00         | 37,600<br>75,034 | 37,600            |
| Neighborhood Improvement Officer Neighborhood Resources Officer     | 1.00<br>1.00 | 1.00      | 1.00         | 75,924<br>64,607 | 164,685           |
| Neighborhood Services Specialist I                                  | 1.00         | 3.00      | 3.00         | 120,465          | 72,330<br>103,092 |
| Neighborhood Services Specialist I                                  | -            | 5.00      | 3.00         | 219,002          | 103,092           |
| ·   | -            | 5.00      | 5.00         | 219,002          | 232,094           |
| Neighborhood Services Specialist III Payroll/Personnel Assistant II | 1.50         | -<br>1.50 | 5.00<br>0.50 | 53,633           | 232,094<br>15,274 |
| Payroll/Personnel Assistant III                                     | 1.50         | 1.50      | 1.00         | 55,655           | •                 |
| Principal Building Inspector  | _            | <u>-</u>  | 4.00         | <u>-</u>         | 40,211<br>287,243 |
| Public Information Officer  | _            | -         | 4.00         | _                | 201,243           |
| Real Estate Officer   | 1.00         | 1.00      | 1.00         | 82,833           | 83,334            |
| Real Estate Technician I  | 1.00         | 1.00      | 1.00         | 39,042           | 41,032            |
| Real Estate Technician II   | 1.00         | 1.00      | 1.00         | 45,819           | 45,819            |
| real Estate recriminari   | 1.00         | 1.00      | 1.00         | 40,010           | 40,010            |
| Subtotal Page 2   | 241.63       | 227.64    | 263.57       | <br>12,152,448   | 14,030,798        |
|   |              |           | _55.57       | .=, .02,0        | ,555,756          |

| Classification  Subtotal Page 2  Redevelopment Administrator Redevelopment Project Officer Rehabilitation Services Officer Secretary Senior Combination Building Inspector Special Projects Officer-Housing Workforce Development Officer Workforce Development Supervisor I | FY 04 Adopt FTE 241.63 1.00 3.00 1.00 8.00 - 1.00 4.00 3.00 | FY 05 Adopt FTE  227.64  1.00 4.00 1.00 8.00 - 1.00 1.00 - | FY 06 Prop FTE  263.57  1.00 5.00 1.00 8.00 5.00 1.00 - | FY 05 Adopted Budget  12,152,448  101,153 358,649 94,829 320,302 - 76,997 86,873 - | FY 06 Proposed Budget  14,030,798  101,153 438,180 94,829 314,636 322,043 76,997 86,873 |
|--|---|--|---|--|---|
| Subtotal Salaries  Overtime Fringe Benefits Administrative Overhead Salary Savings  Total  | 262.63<br><br><br><br>262.63                                | 243.64<br><br><br><br>243.64                               | 285.57<br><br><br><br>285.57                            |  | 15,465,508<br>23,272<br>8,480,563<br>584,988<br>(150,000)                               |

# **Year Three - Financial Strategic Plan Implementation**

## **Community Development Structural Deficit Reductions**

| DESCRIPTION  | SERVICE IMPACT   |
|--|--|
| Reduce General Fund Support to Code Enforcement (\$200,287)                                | Staff will be shifted to work on a one-year blight removal contract from the Redevelopment Agency in North and Central Long Beach. The reallocation of these resources will reduce intensified Code Enforcement efforts in other areas of the City |
| Reduce General Fund support to Economic Development (\$150,000)                            | Removes all discretionary program funding for citywide marketing programs  |
| Eliminate the Business Assistance Officer from the Economic Development Bureau (\$128,841) | Minimal impact to Department operations, as the position has been part of the City's Executive on Loan Program for the last two years  |

## **Key Contacts**

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Lawrence Triesch, Manager, Housing Authority Bureau
Beth Stochl, Manager, Housing Services Bureau
Dennis J. Thys, Manager, Neighborhood Services Bureau
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Barbara Kaiser, Manager, Redevelopment Bureau
Ray Worden, Manager, Workforce Development Bureau

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